

### 1. What is an Accelerator? How it can help us?

KPT ScaleUP Accelerator is a part of the KPT Poland Prize, project supported by PARP – Polish Agency of Entrepreneurship Development. An Accelerator is helping companies and teams, which already have some products with fast access to polish industry corporations and VC investors with a grant of up to 66 000 euros. In addition the team behind the Accelerator has big experience in consulting and a wide network, which we are happy to share with acceleration participants.

### 2. Do I need to have registered company in Poland before applying to the Accelerator?

The company does not need to be registered before applying, it has to register after being accepted to the Accelerator. More info about registering the company in Poland, you can find here: [LINK](#).

### 3. What do I have to prepare?

To apply to the acceleration program it is mandatory to fill out the our recruitment form on GUST website (also here [LINK](#)). It is worthy to prepare, as much as you can through answering in detail every question, what will help the Accelerator team to evaluate the submission.

### 4. Does it cost anything to apply or participate?

Participation in the program is free, but you need to have financial liquidity, for the start of the company and some kind of expenses for the beginning of the acceleration process. The team has to pay all the costs themselves, including setting up the business and hiring a Concierge to help with the soft-landing process.

### 5. Can I apply if I have participated in or take part in other acceleration programs?

As long as you didn't take part in other Poland Prize programs, you can join KPT ScaleUP Accelerator.

### 6. How can I edit data in the form?

You just need to log in on your Gust profile and edit data in the form. You can edit all the data you have entered in the form until the closing date for recruitment, i.e. 15 April.

If you use the SEND button, you will not be able to edit your application

### 7. Who should I contact if I have questions/problems?

With technical problems with Gust.com, you should contact their helpdesk. If you have questions about KPT ScaleUP Accelerator, you can write to Małgorzata: [mchmielewska@kpt.krakow.pl](mailto:mchmielewska@kpt.krakow.pl) or to Rafael: [roswiecimka@ktp.krakow.pl](mailto:roswiecimka@ktp.krakow.pl)

### 8. What partner will be possible to cooperate with during the program?

The full list of our partners is available on the KPT ScaleUP Accelerator website. You can work only with one of them.

### **9. How cooperation with partner will look like?**

Together with your partner and the KPT ScaleUP Accelerator team, you will set the goals that you want to achieve during the program. We will assess them and tailored to the partner's technological challenges. Together with the assigned Country Manager and the partner's mentor, you will work to achieve those goals.

### **10. Who are the Concierge and Country Manager on the programme? When do they appear and what is their role?**

A Concierge is a person you are obliged to hire at the stage of establishing your company in Poland - the first stage of soft-landing. His task is to help you with all the formalities. Country Manager is the person who will work on your solution together with your business partner - the second stage of development and acceleration. His role is to support you in working contacts with the recipient of the technology. Both the Concierge and Country Manager must speak Polish and English.

### **11. How the grant will be paid?**

The grant for Stage I Soft-landing and Development is paid out in two tranches: the first up to 10 000 PLN as a refund for the Soft-landing phase, i.e. reaching a milestone in the form of establishing a company in Poland, and the second tranche up to 40 000 PLN as a refund for reaching a milestone in the Development phase in the form of signing an agreement with the Partner on further cooperation in Stage II Acceleration. Values will be specified each time at the stage of establishing detailed cooperation with the partner.

### **12. Do you plan additional recruitment at a later date?**

We do not plan additional recruitment, but it all depends on the number of submissions. However, only 1 round of KPT ScaleUP acceleration is planned at KTP during the Poland Prize programme. So don't delay and submit your application to our programme today.